



# Yan Dong JING

Foreign Attorney

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Ms. Yan Dong Jing has extensive experience in various fields such as corporate management, M&A, and IP rights advisory and civil and criminal litigation and arbitration from her years at one of the largest full-service law firms in Shandong, China. Ms. Jing joined Jipyong in 2004 and is currently concurrently a partner at Shanghai Huali Law Firm and a Chinese law counsel at Jipyong's Shanghai office.

Ms. Jing advises both Korean and Chinese companies on investing in the other and daily management, M&A and cross-border trade matters. She also handles trade disputes between Korean and Chinese companies, both litigation and arbitration.

## Education

2008 East China University of Political Science and Law (LL.M.)  
2001 Shandong Political-Legality Management Cadre Institute (B.A)

## Experience

2004-Present JIPYONG Shanghai Office (Senior Foreign Attorney)  
2018-Present Professor, Legal Practice, Shanghai Sanda University  
2017-Present Member, Logistics Committee, Shanghai Lawyers' Association of China  
2019-Present Member, Shanghai Law Society

## Notable Achievements

### [Legal consulting on Chinese Business for Korean companies]

- Advised a Korean manufacturer on the JV in China
- Advised a Korean logistics company on establishment of a local branch in Jiangsu Province, China
- Advised a Korean company on establishment of a JV logistics company in China
- Advised a Korean company on the expansion into the Chinese medical service market
- Advised a Korean food service company on franchise agreements in China
- Advised numerous Korean companies in the areas of: chemical products; investment & securities; manufacturing; logistics; advertisement; education business; automobile parts and accessories; R&D; etc. on the establishment of fully-invested and joint venture companies and entering into technology agreement with such joint venture companies in China

### [Contract Review]

- Advised a Korean logistics company on the transportation service agreement
- Advised a Chinese subsidiary of a Korean company on the long-term processing service agreement
- Advised a Korean company on the exclusive sales agency agreement with a Chinese company
- Advised a Korean telecom company on telecommunication business operation in China
- Advised Korean educational companies and chemical companies on technology transfer agreements
- Advised a Korean food service company on the drafting of agreement related to its franchise business in China
- Consulting on Chinese telecommunication industry for Korean telecommunication Companies
- Advisory on the Technology Transfer Agreement with Chinese Companies for Korean Companies, such as Educational Business Company and Chemical Company
- Advisory and review on franchise agreement in China for Korean food manufacturer

### [Legal Due Diligence]

- Conducted a legal due diligence on a Korean venture company's Chinese affiliate in Sichuan Province for a pre-IPO in China
- Conducted a legal due diligence on a Korean venture company's Chinese affiliate in Hunan Province for a pre-IPO in China
- Conducted a legal due diligence on a Korean company's Chinese affiliate in Shanghai in preparation for a pre-IPO in Korea
- Conducted a legal due diligence on a Chinese real estate company for a loan from a Korean bank
- Conducted a legal due diligence on a company in Yunnan Province, China for a joint venture business by a Korean company
- Conducted a legal due diligence on an on-line shopping company in Hong Kong for an investment by a Korean venture company

### [Disputes over Cross-Border Transactions]

- Represented a Korean trading company in a litigation related to the service fee receivables under a design agreement
- Represented a Korean food service company on the collection of receivables.
- Advised the Chinese subsidiary of a Korean company on dispute related to the company's dissolution.
- Represented a Korean company on an arbitration of loan-related dispute
- Advised a Korean company on its patent litigation in China
- Advised Korean banks on the litigations concerning letters of credit
- Advised a Korean insurance company on the arbitration in China
- Advised a Korean real estate company on the litigation involving transfer of shares in China
- Represented a Chinese subsidiary of a Korean company on dispute related to a bond
- Represented a Chinese subsidiary of the Korean conglomerate on dispute related to sales agreement

### [Legal Advice on the IPO in Korea for Chinese Companies]

- Advised a chemical company located in Chengdu, China on the IPO in Korea
- Advised a precision electronic company located in Shenzhen, China on the IPO in Korea
- Advised an environment-friendly packing company located in Ziamen, China on the IPO in Korea
- Advised a construction materials company located in Inner Mongolia, China on the IPO in Korea

## Speaking Engagements and Publications

2000                      Mergers and Acquisitions in China

## Bar Admissions & Qualifications

1998                      China

## Languages

Korean / Chinese